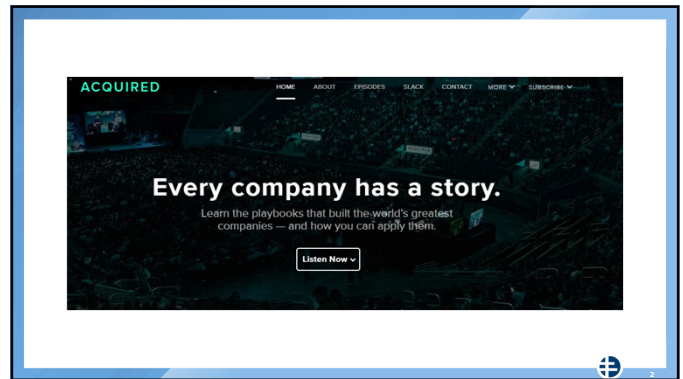
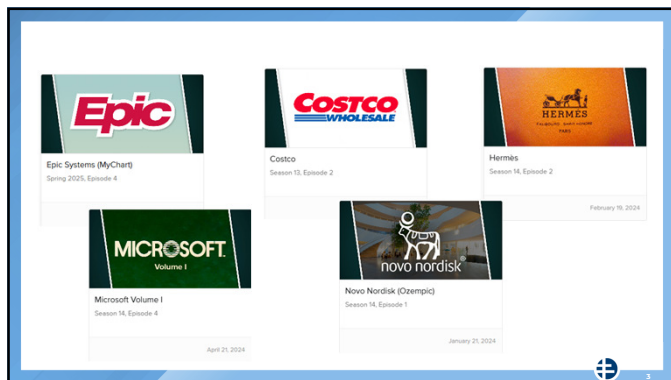




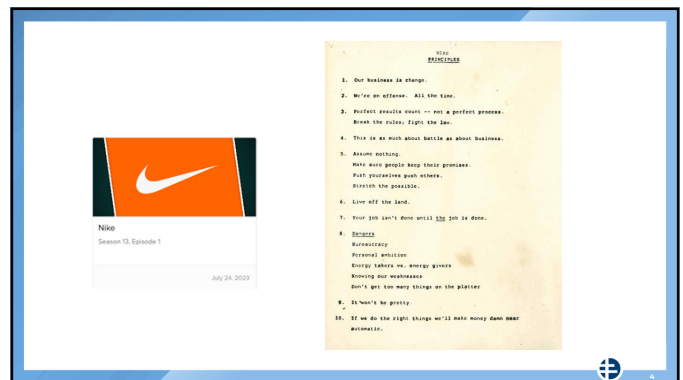
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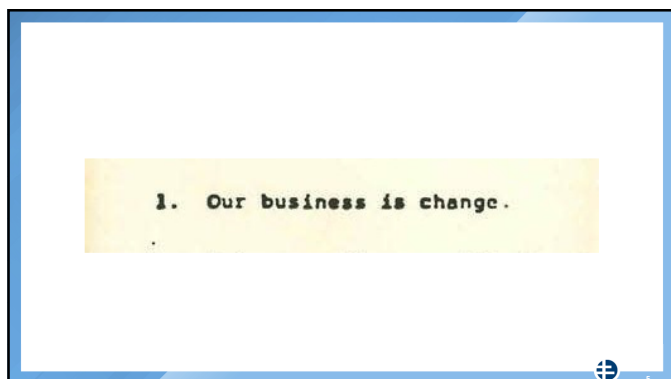
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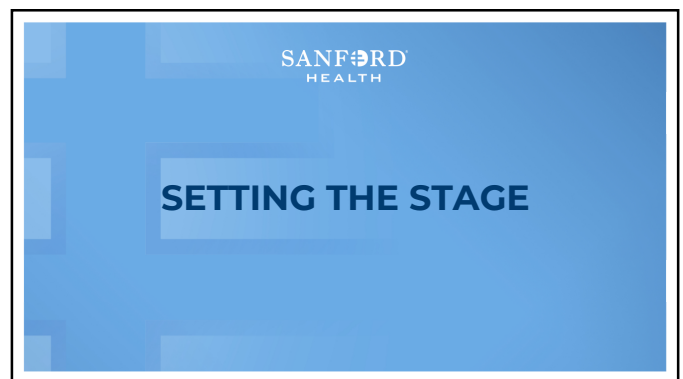
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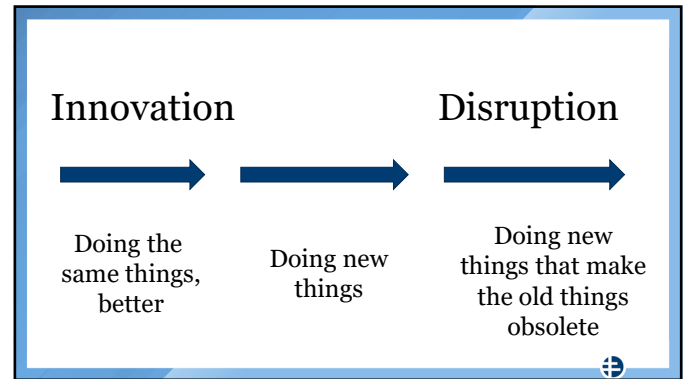
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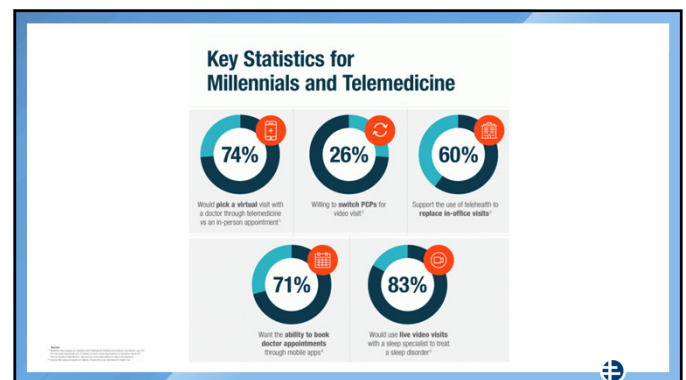
8

WHY DO I AS A PROVIDER CARE?

Meaningful change starts and ends with providers

You don't have to be an innovator or a disruptor, but you should be aware of what is available to patients

9



10

SANFORD
HEALTH

INNOVATION

11


RURAL HEALTH CARE CHALLENGES

ACCESS	QUALITY	SUSTAINABILITY
<ul style="list-style-type: none"> Geographic distance and transportation issues Population decline Provider shortages Uninsured or underinsured population Economic stagnation Diminished technological connectivity, broadband 	<ul style="list-style-type: none"> Social barriers - lack of healthy food, housing insecurity, poverty, lack of education or employment Overreliance on primary care physicians Older population Higher incidence of chronic disease and unintentional injury Lower health literacy and language, communication gaps 	<ul style="list-style-type: none"> Facilities limited from participation in funded reform opportunities High percentage of hospitals with negative operating margin Workforce shortages and expensive solutions Wave of hospital closures Long-term care facility closures

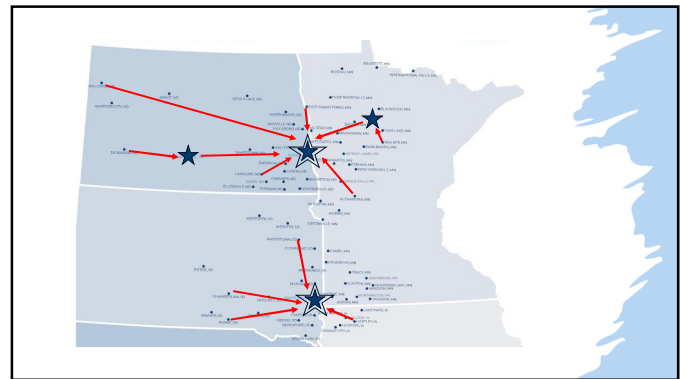
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RURAL HEALTH CARE CHALLENGES

ACCESS	QUALITY	SUSTAINABILITY
<ul style="list-style-type: none"> Geographic distance and transportation issues Population decline Provider shortages Uninsured or underinsured population Economic stagnation Diminished technological connectivity, broadband 	<ul style="list-style-type: none"> Social barriers – lack of healthy food, housing insecurity, poverty, lack of education or employment Overreliance on primary care physicians Older population Higher incidence of chronic disease and unintentional injury Lower health literacy and language, communication gaps 	<ul style="list-style-type: none"> Facilities limited from participation in funded reform opportunities High percentage of hospitals with negative operating margin Workforce shortages and expensive solutions Wave of hospital closures Long-term care facility closures

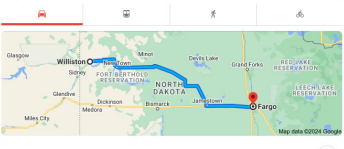


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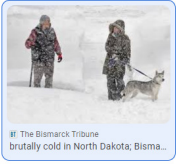


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RURAL HEALTHCARE INNOVATION - ACCESS

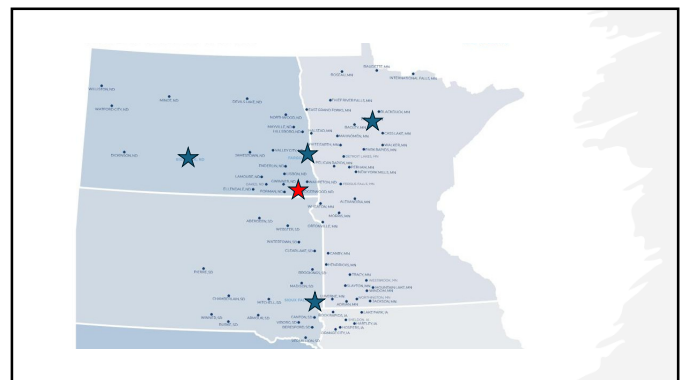


6 hr 10 min (391.4 mi) via US-52 E



W: The Bismarck Tribune brutally cold in North Dakota, Bisma...

15



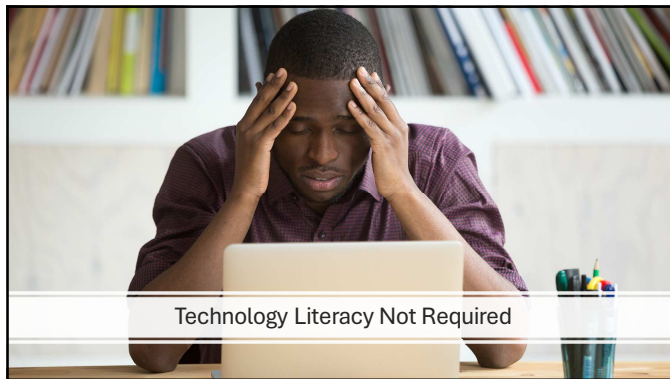
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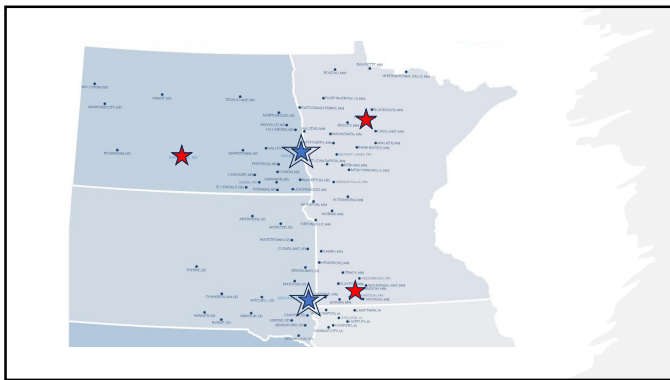


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RURAL HEALTH CARE CHALLENGES

ACCESS	QUALITY	SUSTAINABILITY
<ul style="list-style-type: none"> Geographic distance and transportation issues Population decline Provider shortages Uninsured or underinsured population Economic stagnation Diminished technological connectivity, broadband 	<ul style="list-style-type: none"> Social barriers – lack of healthy food, housing insecurity, poverty, lack of education or employment Overreliance on primary care physicians Older population Higher incidence of chronic disease and unintentional injury Lower health literacy and language, communication gaps 	<ul style="list-style-type: none"> Facilities limited from participation in funded reform opportunities High percentage of hospitals with negative operating margin Workforce shortages and expensive solutions Wave of hospital closures Long-term care facility closures

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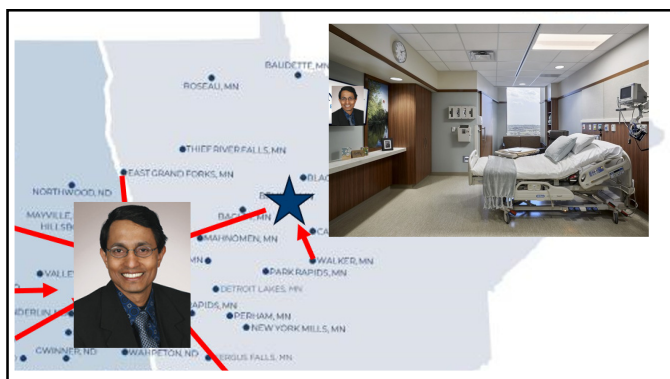


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Rural Healthcare Innovation Quality

- Infectious Disease Virtual Consults
- Intensive Care Virtual Consults

22

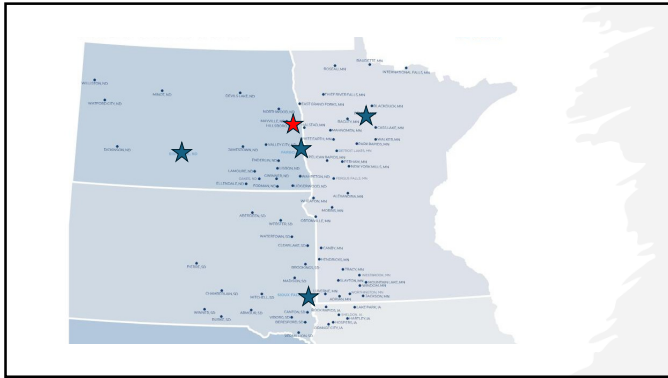


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RURAL HEALTH CARE CHALLENGES

ACCESS	QUALITY	SUSTAINABILITY
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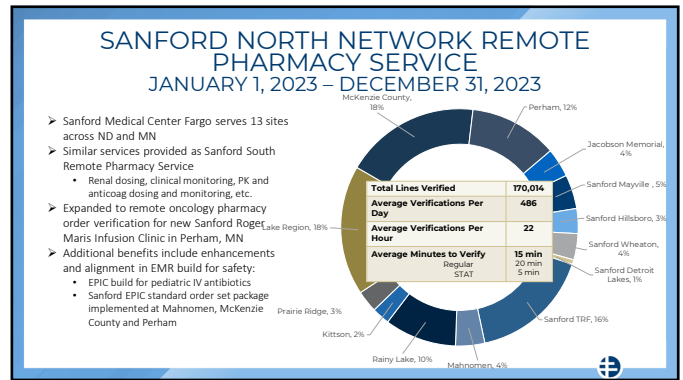
Sustainability - Hillsboro

26



Sustainability - Hillsboro

27

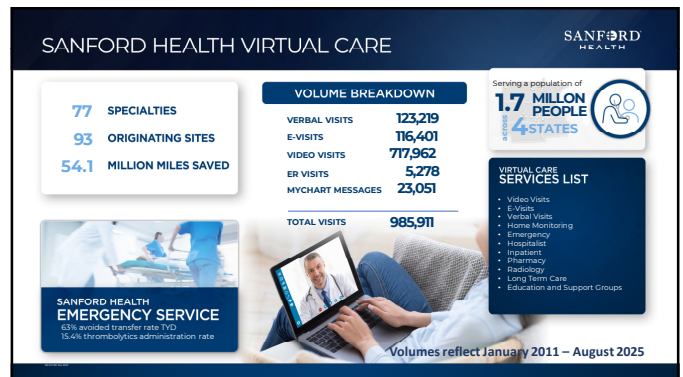


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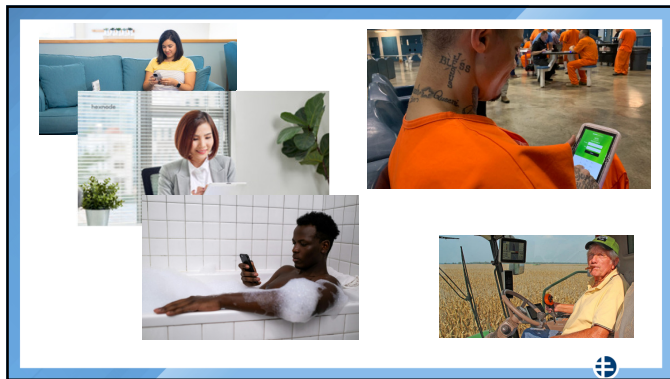


VIRTUAL CARE INITIATIVE

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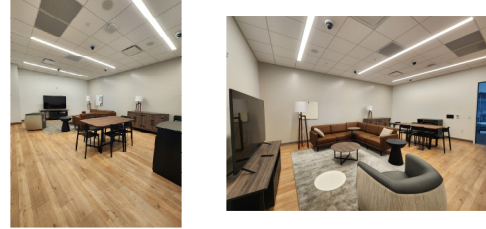
36

INNOVATION WORKSHOP



37

PATIENT AND FAMILY EXPERIENCE LAB



38

INNOVATION CLINICAL ROOMS



39

Innovation



Doing the
same things,
better



Doing new
things

Disruption



Doing new
things that make
the old things
obsolete



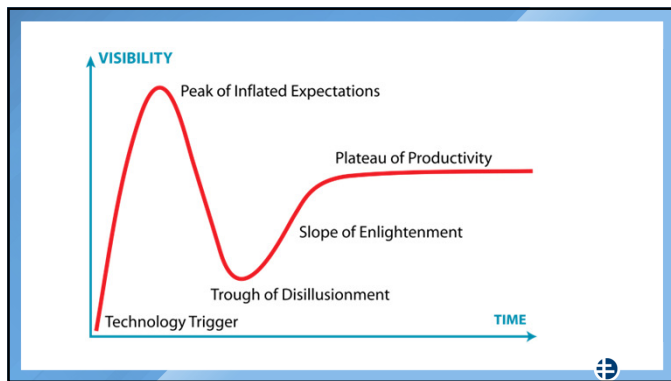
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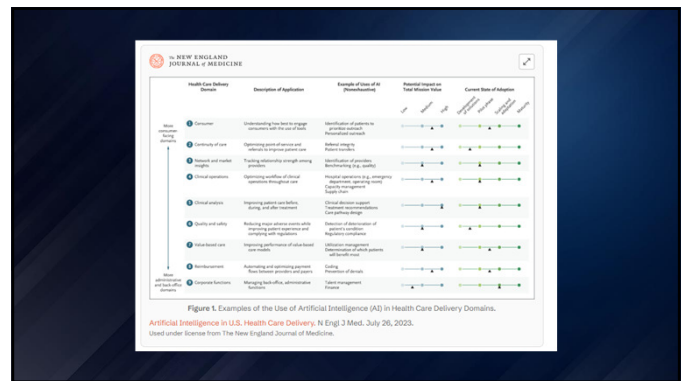
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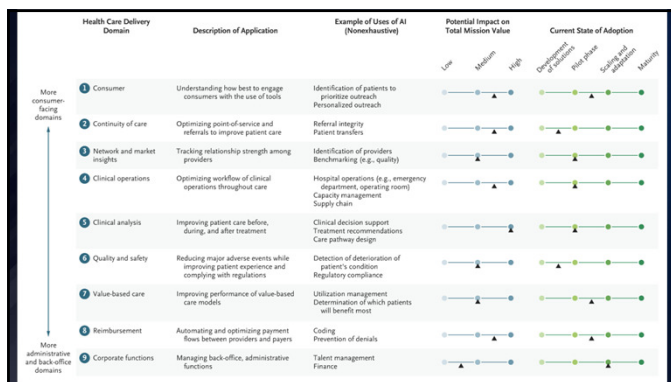
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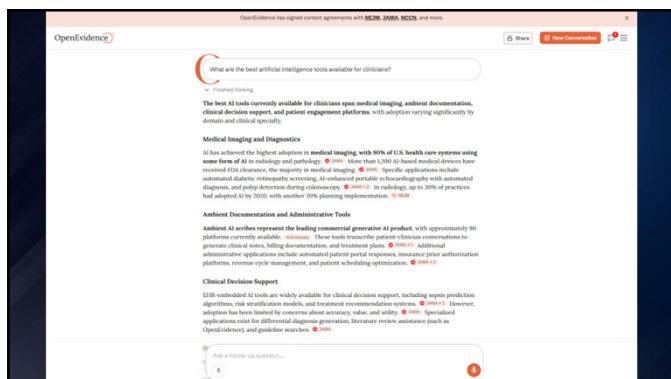
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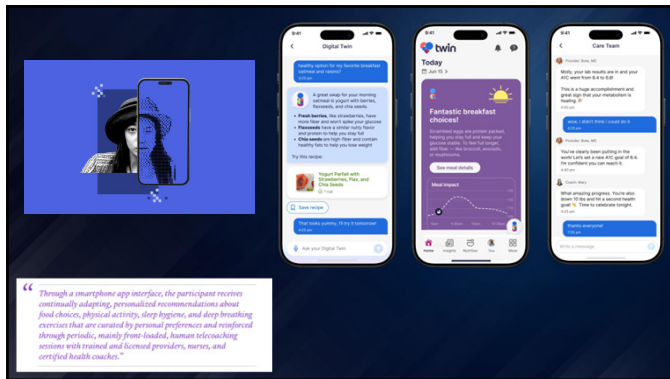
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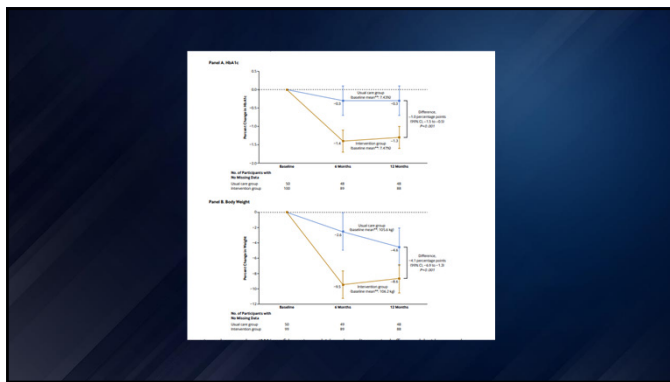
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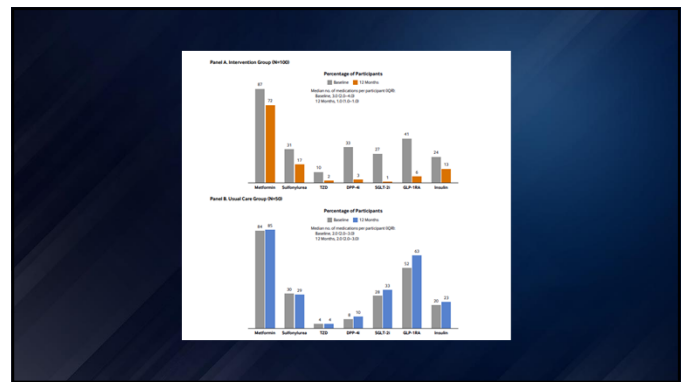
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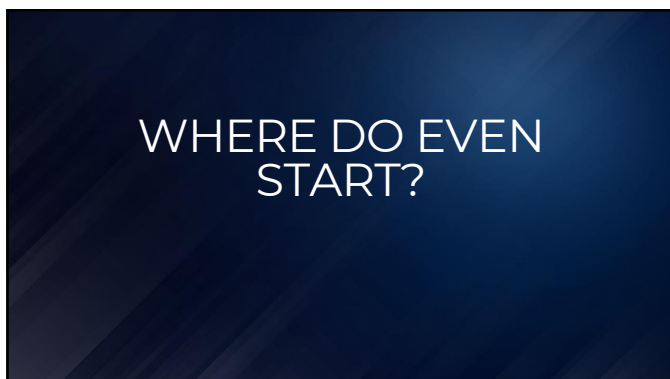
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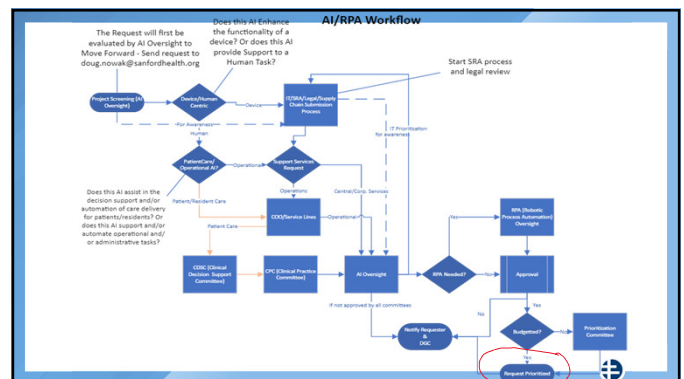
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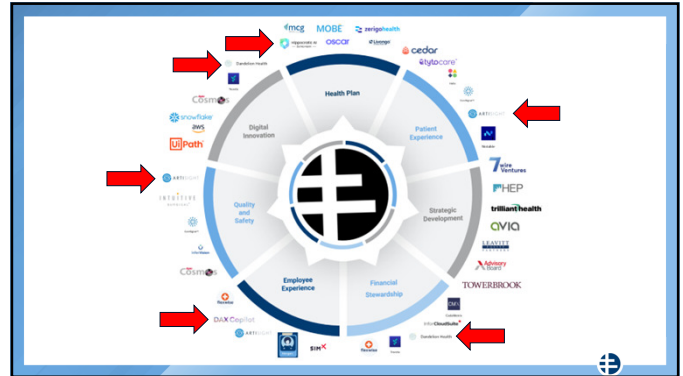


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SANFORD DEVELOPED AI

- Predictive Missed Appointments
- Avoidable Emergency Department Use
- Preventing Post-Acute Readmission
- **Chronic Kidney Disease Risk Identification**
- Colon Cancer Screening Risk Score
- Lung Cancer Risk Score (In Development)
- High-Risk OB Patients
- Patient Feedback Analysis
- Enterprise Community Health Needs Planning

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SANFORD HEALTH PLAN | Hippocratic AI — Do No Harm —

Learn More About Jane 

Meet Jane Your Personal AI Health Navigator

Helping you get the most from your Sanford Health plan

We're excited to introduce you to Jane, your new AI Health Navigator, a friendly voice you'll be hearing from soon, starting with a call about an important benefit you may not know you have: a free Preventive Care Virtual Visit. She's here as extra support to help you take advantage of your Sanford Health benefits.





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AGENTIC AUGMENTED INTELLIGENCE SCHEDULING APPOINTMENT




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AGENTIC AUGMENTED INTELLIGENCE MULTILINGUAL

59

CASH MONEY | **LIMITING FACTORS**





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QUESTIONS

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